



Estimating: Decks, Garages & Front Counter Sales

November 14-15 2024 (2 day course) Goodwill Industries Office, 255 Horton St, London N6B 1L1

November 18-19 2024 (2 day course) Best Western Plus Cobourg Inn, 930 Burnham St, Cobourg K9A 2X9

Estimating Fundamentals: Decks & Garages covers all of the fundamentals of estimating, applying math to estimating, decks & garages. In this course, attendees are taught the fundamental aspects of estimating in areas that include foundations, basic framing and finishing materials. Attendees are provided with a step-by-step workbook to assist them through the course and to keep for future reference. Practical exercises will be completed on the various sections for hands-on training purposes.

Who Should Attend? Sales and estimating staff, counter sales people and management who are novice estimators.



Registration 7:45 am. Breaks and lunch will be provided.

Course runs 8:00 am - 4:00 pm.

Prerequisites None

Objectives

1. Get a basic knowledge of estimating for an assortment of projects such as decks, garages and roofs.
2. Gain a knowledge base of products used for these projects.
3. Learn basic building practices.

Course Outline

Introduction: Understand the objectives of the seminar.

Clarification of Terminology: The attendees will be taken through all necessary terminology to complete the course.

- Math review
- Applying math to estimating - thought processes
- Estimation vs quotation
- Dimensional lumber and basic building materials components
- Decks
- Understanding roofs and pitch
- Detached garage materials estimating
- Rafter framed roof vs truss roof
- Understanding hip roofs or hip roof basics

Company: _____
 Address: _____ City: _____ Postal Code: _____
 Tel: _____ Fax: _____ E-mail: _____
 Person Authorizing: _____ Title: _____

Attendees (Please print) YOU ARE ONLY REGISTERED ONCE YOU HAVE RECEIVED CONFIRMATION FROM THE LBMAO

1. _____ E-mail: _____
 2. _____ E-mail: _____
 3. _____ E-mail: _____
 4. _____ E-mail: _____
 5. _____ E-mail: _____

Which location will you attend? London Cobourg

Payment Information MasterCard VISA Invoice my company (members only)

of Attendees: _____ x \$695 (\$819 non-members) = _____ + HST _____ = TOTAL: _____
HST#R105225775

Credit Card Information

Card #: _____ Expiry: _____ Sec: _____
 Card Holder Name: _____ Signature: _____
 Card Holder E-mail for Receipt: _____

NOTE: Full payment must be received in order to process registration. Please send registration form with payment to:

LBMAO: 120 Traders Blvd E, Unit 112, Mississauga, ON L4Z 2H7, E-mail: cbuffa@lbmao.on.ca.

Cancellation Policy: 7 working days notice - Full Refund, 2-6 working days notice - 50% refund, Less than 2 working days notice - NO REFUND.

Accommodations and travel expenses are the sole responsibility of the attendee. Seminars are subject to registration targets.